

DIGITAL STANDARDS INITIATIVE

ICC is the institutional representative of **45m+ companies** in 100+ countries. Our mission is to make business work for everyone, every day, everywhere.





A CHALLENGING 2020



Health and Safety

Pandemic impacted the health and wellbeing of our people.



Fraud

Increase in fraud related events due to more delays in BLs and LOI utilisation



Trade Disruption

Trade routes disrupted due to lockdowns and disputes.

A STRONGER START TO 2021



Uptake in tech utilisation

We have seen growth in the membership and transaction volume of digital.



Digital Capabilities uplifted

Deeper understanding of how blockchain and other technologies fit.



United in solving the challenges

We have many international organisations now working together.



DIGITISING TRADE PROCESSES

Trade is supported by various document types being moved between importers and exporters, banks, carriers, customs agencies and various other service providers globally. Today we will focus on one of the document types.

Since the first efforts to digitise bills of lading (BL) in the late 90s, the promise of an electronic bill of lading (eBL) for the container shipping industry has remained elusive. In fact, TradeLens goes so far as to call an eBL standard the “Holy Grail of global trade”. And like the Holy Grail, there are a number of obstacles on the road to attaining it. But for everyone whose business relies on getting a bill of lading from end-to-end, the effort is worth the reward. Eliminating paper from the shipping transaction will make every aspect of commercial container shipping better, faster, cheaper, more secure and environmentally friendly.

**paper bill
processing costs**

3x

**as much
as eBL processing**

eDocumentation platform providers under financial pressure.

Low margin businesses struggling in onboarding multiple platforms.

Struggling to move from efficiency objectives to effectiveness benefits.



KEY REQUIREMENTS FOR DIGITISATION

SITUATION TODAY

1. FINDING STANDARDS IS DIFFICULT

No single view of trade processes and standards.

2. OUTDATED REGULATION

Legal uncertainty regarding acceptance of digital trade documentation

3. PRIVATE LAW BARRIERS

Interoperability challenges in legal title management and liability frameworks

4. TRADE STANDARD ADOPTION GAPS

Limited clarity on foundational standards, limited activity to bridge standard gaps.

5. COSTLY TECHNICAL INTEGRATION

Limited standards to simplify blockchain and non blockchain based integration.

ICC CONTRIBUTION IN 2021

UNIFICATION OF STANDARDS

Release online platform bridging industry and standard setting organisations.

CHAMPION LEGISLATIVE REFORM

Release advocacy packs to enable industry led government partnerships to make the business case for the adoption of UNCITRAL Model Law on Electronic Transferable Records (MLETR).

INTEROPERABLE RULEBOOKS

Draft digital terms and rules for title management and liability procedures.

GLOBAL TRADE STANDARDS HARMONISATION

Release two standard packages focusing on industry requirements. Focus on bill of lading for containers and dry bulk.

TECHNICAL STANDARDS

Release standards for unique document creation and API connectivity.



GROUP OF 7 MINISTERIAL DECLARATION



Ministerial Declaration G7 Digital and Technology Ministers' meeting 28 April 2021

We, the G7 Digital and Technology Ministers, met on 28 April 2021 under the chairmanship of the Rt. Hon Oliver Dowden, Secretary of State for Digital, Culture, Media and Sport, of the Government of the United Kingdom, to discuss the digital and technology agenda under the theme of 'building back better'.

Our collective recovery from COVID-19 must be rooted in a desire to build back a better, more productive and resilient global economy, with digital technology at its heart. This should support open societies in the digital and data-driven age, and be guided by our shared democratic values of open and competitive markets, strong safeguards including for human rights and fundamental freedoms, and international cooperation which drives benefits for our citizens, economies and global well-being.

We have therefore decided to place the needs of open, democratic societies at the centre of the technology debate and to work together towards a trusted, values-driven digital ecosystem. We believe that such ecosystems must enhance prosperity in a way that is sustainable, inclusive and human-centric. We have also affirmed our opposition to measures which may undermine these democratic values, such as government-imposed Internet shutdowns and network restrictions.

This will be delivered through six important interventions at every level of the technology stack, from the physical infrastructure and digital technical standards that underpin it, to the data that fuels it, and the applications and content with which consumers and businesses interact on a daily basis in order to harness the opportunities that the digital economy presents. The interventions address:

- Promoting Secure, Resilient, and Diverse Digital, Telecoms, and ICT Infrastructure Supply Chains
- A Framework for G7 Collaboration on Digital Technical Standards
- A G7 Roadmap for Cooperation on Data Free Flow with Trust
- G7 Internet Safety Principles
- Deepening Cooperation on Digital Competition
- A Framework for G7 Collaboration on Electronic Transferable Records

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- **A Framework for G7 Collaboration on Electronic Transferable Records**

2021 ADVOCATING FOR A SOLID FOUNDATION



Enable the use of multiple identity providers and enable choice for importers, exporters, banks on to leverage for which business scenario.



ICC Rules and Practices for trade digitisation



TradeTrust is a set of Governance & Legal Frameworks, Standards and future-ready Digital Infrastructure, all of which facilitates the interoperability of electronic trade documents.



Digital Container shipping alliance members cover 70% of the container market in the world today. A newly released electronic bill of lading (containers) standard has been released for issuance and prep.



Model Law of Electronic Transferable records (UNCITRAL MLETR)



Leveraging a international standard to enable platforms to have a consistent view on legal entity within business to business applications.



Need to ensure platforms use the same foundational standards for items like country codes, location, currency etc.

HARNESS POWER OF GLOBAL BUSINESS COMMUNITY

ICC announces formation of new Industry Advisory Board (IAB) to support the Digital Standards Initiative

News • Paris, 20/08/2021

ICC has today announced the formation of a new Industry Advisory Board (IAB) to support the growing mandate of the ICC Digital Standards Initiative (DSI). Gerard Hartsink has been appointed Chair of the Board.

IAB Members include strategic organizations such as GS1, WCO, IPCSA, SWIFT, GLEIF, BIMCO, FIATA, DCSA, Freight and logistics, Banks, Retailers and Commodity companies.

Industry Advisory Board

The ICC Digital Standards Initiative Industry Advisory Board has a cross-regional and cross-industry representation, bringing together leaders with diverse backgrounds and experiences who share a passion for solving key challenges facing trade digitization efforts. The Industry Advisory Board enables the DSI to engage senior stakeholders within a neutral governed venue to contribute towards standards development, educational development and advocacy for standards adoption.





WHAT'S NEXT?

IDENTIFY PATHWAY TO ADOPTION

Work with internal teams to embed digitisation solutions and processes (e.g. eBL, eUCP) within the operating model. Provide feedback to evolve.

ADVOCATE LEGISLATIVE REFORM

Raise awareness and support for national adoption of the UNCITRAL Model Law on Electronic Transferable Records (MLETR).

COMMIT TO THE DIGITISATION JOURNEY

Commit funding and resources for capacity building both within the Bank and on the Client side.



THANK YOU