**Seminar 5 October 2016 – Cross-cultural business negotiations**

SPEAKERS AND PANELLISTS

*Adam Green* is a Partner of Mannheimer Swartling in Stockholm. Adam was born in New York where he started his career at Cravath Swaine & Moore. He settled in Stockholm and joined Mannheimer Swartling in 2002 and was made a partner in 2006. Adam is Head of the Mergers & Acquisitions Group, and his work focuses primarily on the purchase and sale of companies and business divisions and on joint ventures. Adam is a regular lecturer at Stockholm University and the Stockholm School of Economics.

*Nina Macpherson* is General Counsel at Ericsson, where she leads a group of about 200 lawyers and other legal specialists working for Ericsson around the globe. Nina joined Ericsson in 1996 and was appointed as General Counsel in 2011. She is Secretary to the Board of Directors for Ericsson and is a member of the Swedish Association of Listed Companies and the Swedish Securities Council. Prior to joining Ericsson, Nina worked as an in-house lawyer and legal advisor to various shipping companies and as a corporate lawyer with a Swedish law firm.

*Jeff Twentyman* is a Partner of Slaughter and May in London. Except for a short period as an analyst at Morgan Grenfell, Jeff has spent his entire career at Slaughter and May. He joined the firm in 1989 and was made a partner in 1998. Jeff is Head of the Private Equity Group and undertakes a broad range of corporate and commercial work, advising on acquisitions and disposals, joint ventures, mergers and public takeovers, flotations and equity capital markets and private equity investment. Jeff is also the chairman of the Legal Sustainability Alliance.

*Peggy Bruzelius* started her career at Boliden but joined ASEA already in 1979. She continued to work for ASEA and subsequently ABB until 1997, the last seven years as CEO of ABB Financial Services. After ABB she was for a short period Executive Vice President at SEB. Since 1998 Peggy has been a director of a broad spectrum of international corporations, currently Diageo, Akzo Nobel, Skandia Liv, Lundin Petroleum and Lancelot Asset Management (in which she is also an owner). She further served as Chair of the Board of the Swedish Higher Education Authority, Högskoleverket, between 2007 and 2010. Peggy is a fellow of the Royal Swedish Academy of Engineering Sciences and was in 2005 awarded a Doctorate in Economics (Hon. Causa) by the Stockholm School of Economics.

*Sven-Christer Nilsson* is probably best known to the general public as a former CEO of Ericsson, but it is now 17 years since he left the company. He has since then been working in an advisory capacity and as a director with a broad spectrum of international corporations, ranging from venture capital to major listed companies. To mention a few, Sven-Christer served as an Independent Director of Assa Abloy from 2001 to 2015, Sprint Corporation, US, from 2008 to 2013 and of CEVA, Inc., Israel-Ireland-US, from 2002 to present. He further served as Chairman of the Board of the Swedish Defence Materiel Administration, FMV, between 2008 and 2015. Sven-Christer is a fellow of the Royal Swedish Academy of Engineering Sciences and of the Royal Swedish Academy of War Sciences.

*Helena Svancar* is Managing Director and Head of Corporate Finance Nordic Region at Deutsche Bank. Helena joined the bank’s London based M&A team in 2007 as responsible for Nordic M&A. Prior to joining Deutsche Bank she was an Assistant Director at Rothschild in London and before this she worked for SEB Enskilda Securities in Stockholm and New York. Helena works across various sectors and has been involved in some of the largest transactions in the Nordic region. Clients include both corporates and some of the leading private equity firms.

*Frank Vecella* is Associate General Counsel – Litigation for Ericsson Inc. For the past 16 years, he has been responsible for managing and supervising all significant litigation matters involving Ericsson and its affiliates in the United States and Canada. He is also frequently asked to provide advice and guidance to senior management with respect to major litigation matters pending in other parts of the world. Prior to joining Ericsson, Frank was a senior partner in the Texas-based law firm Jackson Walker, where he worked for 18 years.

*Håkan Winberg* worked for Securitas for 22 years as Executive Vice President and CEO, starting in 1985. Thereafter he held the same position at Capio from 2008 to 2013. Håkan is now self-employed with ownership interests in the Indian company SIS Security and Intelligence Services. He is also a Member of the Council of the Swedish Chamber of Commerce for the UK and a Member of the Advisory Board at Lund University. He is currently publishing a book about value-based CFO-ship.